

## **VISITING COMPANIES IN OUR CAMPUS**

| <b><u>SL.NO</u></b> | <b><u>NAME OF THE COMPANY</u></b> | <b><u>DATE OF DRIVE</u></b> | <b><u>NUMBER OF STUDENTS</u></b> |
|---------------------|-----------------------------------|-----------------------------|----------------------------------|
| 1.                  | COROMANDAL INTERNATIONAL LTD      | JUNE 6 <sup>th</sup> 2011   | 8 members                        |
| 2.                  | SHRIRAM LIFE INSURANCE            | JUNE 10 <sup>th</sup> 2012  | 23 members                       |
| 3.                  | RELIANCE                          | JUNE 27 <sup>th</sup> 2012  | 20 members                       |
| 4.                  | MUTHOOOTH FINCORP                 | MAY 29 <sup>th</sup> 2013   | 10 members                       |
| 5.                  | ADITYA BIRLA GROUP                | MAY 5 <sup>th</sup> 2013    | 12 members                       |
| 6.                  | GETIT INFO SERVICES (P) Ltd       | MAY 5 <sup>th</sup> 2013    | 4 members                        |
| 7.                  | MUTHOOOTH FINCORP                 | JUNE 28 <sup>th</sup> 2013  | 3 members                        |
| 8.                  | MUTHOOOTH FINCORP                 | JAN 20 <sup>th</sup> 2014   | 11 members                       |

### **1.COROMONDAL INTERNATIONAL LIMITED**

Coromandel International Limited, India's second largest Phosphatic fertilizer player, is in the business segments of Fertilizers, Specialty Nutrients, Crop Protection and Retail. The Company manufactures a wide range of fertilizers and markets around 2.9 million tons making it a leader in its addressable markets.

In its endeavor to be a complete plant nutrition solutions Company, Coromandel has also introduced a range of Specialty Nutrient products including Organic Fertilizers. The Crop Protection business produces insecticides, fungicides and herbicides and markets these products in India and across the globe. Coromandel is the second largest manufacturer of Malathion and only the second manufacturer of Phenthoate. Coromandel has also ventured into the retail business setting up more than 640 rural retail centers in the States of Andhra Pradesh and Karnataka.

The Company clocked a turnover of Rs. 8,560 Crore during FY 2012-13. It was ranked among the top 20 best companies to work for by Business Today and was also voted as one of the ten greenest companies in India by TERI, reflecting its commitment to the environment and society. Coromandel is a part of the INR 225 Billion Murugappa Group.

#### **LIST OF PRODUCT:**

- COROMANDAL CEMENT MANUFACTURING COMPANY

- COROMANDAL FERTILIZERS MANUFACTURING COMPANY

### **COROMANDAL CEMENT MANUFACTURING COMPANIES:**

Coromandel King, Sankar Sakthi and Raasi Gold are high strength cements to meet the needs of the consumer for high strength concrete. As per BIS requirements the minimum 28 days compressive strength of 53 Grade OPC should not be less than 53 Mpa. For certain specialised works such as prestressed concrete and certain items of precast concrete requiring consistently high strength concrete, the use of 53 Grade OPC is found very useful. 53 Grade OPC produces higher-Grade concrete at very economical cement content. In concrete mix design, for concrete M-20 and above Grades a saving of 8 to 10% of cement may be achieved with the use of above mentioned 53 Grade OPC.

### **LIST OF JOBS:**

- ACCOUNTING EXECUTIVE
- ADMINISTRATION EXECUTIVE
- PRODUCTION SUPERVISOR

### **JOB DESCRIPTION:**

- RAW MATERIAL CHECKUP
- PRODUCTION SUPERVISION
- ACCOUNTING STATEMENTS ANALYSIS
- REGULAR PRODUCTS PRODUCTION VERIFICATIONS
- DEPARTMENT ANALYSIS
- EMPLOYEE TEAM BUILDING

SALARY: 1.0 – 2.4 P.A

### **RECRUITMENT (OFF CAMPUS): 8 MEMBERS**

### **LIST OF SELECTED STUDENTS BY OFF CAMPUS:**

**8 MEMBERS FROM VARIOUS DEGREE COLLEGE STUDENTS IN KADAPA**

1. GOVERNMENT ARTS COLLEGE
2. KOTESWARAZMMA WOMENS DEGREE COLLEGE
3. VIKAS DEGREE COLLEGES

## **2.SHRIRAM LIFE INSURANCE**

Shriram Life Insurance is a joint venture of the Shriram Group of India and SANLAM of South Africa. The group offers several policies catering to various needs of the policy holders. Along with life insurance, distinct policies cover subjects like child education, retirement funds, marriage of children, expectation of high returns etc. The Group has a customer base of 30 lakhs chit subscribers and investors and operates through a network of 630 offices all over the country.

The Group has the largest agency force in the private sector consisting of more than 75,000 loyal and dedicated agents. Efficiency in operations, integrity and a strong focus on catering to the needs of the common man, by offering high quality and cost-effective products and services, are the values driving the organization. Each product or service is tailor-made to perfectly suit the needs of the customer. It is this guiding philosophy of putting people first that has brought the company closer to its clientele and has made it the preferred choice amongst the customers.

### **PRODUCTS:**

1. SRIRAM GENERAL INSURANCE
2. SRIRAM LIFE INSURANCE

### **SRIRAM GENERAL INSURANCE :**

- **Motor Insurance:** Motor Insurance provides cover for loss or damage to the vehicle as well as protects against third part liability
- **Personal Accident Insurance:** This insurance provides cover in case of bodily injury due to accident. Shriram personal accident cover has worldwide coverage.
- **Householder's Insurance:** This provides cover for damage to home or loss of contents due to any calamities- natural or manmade. Shriram home insurance is called Householder's umbrella insurance.

Apart from this, Shriram General Insurance has fire, engineering, shopkeeper, motor vehicle owner insurance.

### **SRIRAM LIFE INSURANCE:**

#### **Various Products offered by Shriram Life Insurance Co. Ltd:**

#### **New ULIP Plans -**

**1. Shriram Ujjwal Life** – Shriram Ujjwal Life is a regular premium unit linked insurance plan designed to make you reach your financial target. Be it your Child's Education, Daughter's Marriage or just a Peaceful Retired Life. Beyond that the plan also protects your family against uncertain events in future.

**2. Shriram Ujjwal Life SP** – This is a single premium unit linked insurance plan to accomplish all your financial goals.

#### **Traditional Plans -**

- 1. Shri Life** - Is a plan which gives you security and savings with a life cover throughout the policy term.
- 2. Shri Raksha** – This product offers security and savings. Twice the sum assured is payable to the policyholder during the term of the policy.
- 3. Shri Vidya** – Is a Child Plan which offers life insurance and a savings for his future education.
- 4. Shri Laabh** – A plan where you can make one time payment for the premium and life cover will be available during the whole term of the policy.
- 5. Shri Vivah** – Is a child plan where your funds are accumulated for your child's marriage.
- 6. Shri Suraksha** – Is a life cover plan with an increasing term assurance.
- 7. Shriram Immediate Annuity Plan** – Is a plan that offers annuity as well as protection.
- 8. Shriram Akshay Nidhi** – It is a regular premium money back policy with participation in profits. Premiums are payable at regular intervals during the term of the policy. This plan comes with full insurance protection throughout the term of the policy, irrespective of survival benefits paid.
- 9. Shriram Life New Money Back Term Plan** – It pays a lump sum payment on the unfortunate death of the life assured during the term of the policy- helping your family eliminate debts and protecting their financial security.

#### **Group Plans -**

- 1. Shriram Janasuraksha** – It is a One year Renewable Group Term Assurance plan that assures payment of sum assured upon death.
- 2. Shriram Credit Shield** – Shriram credit shield group insurance product is basically for loan providers who will be the master policyholder, to protect against default of payment of loan by their customers in case of their untimely death.
- 3. Shri Sahay (AP)** – This is an Annual Premium Group Insurance plan that will give life cover for socially weaker sections of population.  
"Socially Weaker Section" includes self employed workers such as agricultural laborers, bidi workers, carpenters etc. and persons who live below the poverty line. The premium is payable annually and life cover will be available throughout the policy term.
- 4. Shri Sahay (SP)** – This plan is similar to the above, the only difference is this is a Single Premium Plan, the premium is payable only once.

#### **LIST OF JOBS:**

1. **BRANCH MANAGER**
2. **SALES EXECUTIVE**
3. **TEAM LEADING EXECUTIVE**
4. **COLLECTION EXECUTIVE**
5. **CUSTOMER SERVICE EXECUTIVE**

**JOB DESCRIPTION:**

- **Sales insurance products**
- **Regular customer handlings**
- **Sales order verification**
- **Accounting analysis**
- **Sales promotion in insurance products**

**SALARY: 1.2 - 2.5 P.A**

**RECRUITMENT (OFF CAMPUS): (23 MEMBERS)**

**LIST OF SELECTED STUDENTS BY OFF CAMPUS:**

1. D.ANUSHA
2. A.SRINIVASULU
3. U.V.RAVI KUMAR RAJU
4. Y.MAHESHWARUDU
5. C.SIVA KISHORE REDDY
6. A.MOHAN KRISHNA
7. K.NAGANDRA RAJU
8. B.NARENDRA BABU
9. M.RAJESH
10. C.SOWJANYA
11. V.AMARNATH
12. RAJA UDAYA KUMAR
13. S.JILANI BASHA
14. V.VARA KUMAR
15. M.VIAJAYA
16. P.SREE RAM KUMAR
17. V.KHADAR BASHA

18. P.RAMESH BABU
19. J.VASANTH
20. MAHESH NASARI
21. M.SULOCHANA
22. SUBBARAYUDU
23. A.UVAVANI

### 3.RELIANCE

The Reliance Group, founded by Dhirubhai H. Ambani (1932-2002), is India's largest private sector enterprise, with businesses in the energy and materials value chain. Group's annual revenues are in excess of US\$ 66 billion. The flagship company, Reliance Industries Limited, is a Fortune Global 500 company and is the largest private sector company in India.

Backward vertical integration has been the cornerstone of the evolution and growth of Reliance. Starting with textiles in the late seventies, Reliance pursued a strategy of backward vertical integration - in polyester, fibre intermediates, plastics, petrochemicals, petroleum refining and oil and gas exploration and production - to be fully integrated along the materials and energy value chain.

The Group's activities span exploration and production of oil and gas, petroleum refining and marketing, petrochemicals (polyester, fibre intermediates, plastics and chemicals), textiles, retail, infotel and special economic zones.

Reliance enjoys global leadership in its businesses, being the largest polyester yarn and fibre producer in the world and among the top five to ten producers in the world in major petrochemical products.

The Company's operations can be classified into four segments namely:

- Petroleum Refining and Marketing business
- Petrochemicals business
- Oil and Gas Exploration & Production business
- Reliance insurance

The Company has the largest refining capacity at any single location.

The Company is:

- Largest producer of Polyester Fibre and Yarn
- 5th largest producer of Paraxylene (PX)
- 5th largest producer of Polypropylene (PP)
- 8th largest producer of Purified Terephthalic Acid (PTA) and Mono Ethylene Glycol (MEG)

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- **Sales insurance products**
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**SALARY: 1.2 – 3.4 P.A**

### **RECRUITMENT (ON CAMPUS): (20 MEMBERS)**

### **LIST OF SELECTED STUDENTS BY OFF CAMPUS:**

1. **IMRAN KHAN**
2. **SHAIK GHOUSE BASHA**
3. **THANUJA**
4. **VENKATESH RAJU**
5. **I.V.SIVA KUMAR**
6. **SHAIK NASEEMOON**
7. **G.KHADAR BASHA**
8. **S.SANDHYA**
9. **SHAIK. ALI BASHA**
  
10. **YAMINI SAI TEJA**
11. **K.MANJEERA**
12. **P.MASTHAN ALI KHAN**
13. **S.UMAR FAROOQ**
14. **P.MUNI NAGEASWARA RAO**
15. **R.PRASAD REDDY**
16. **SHAIK.KAREIMULLA**
17. **VENKATA RAVI TEJA**

18. PRAGNITHA
19. U.VISWANATH REDDY
20. G.ANIL KUMAR REDDY

## **OFF CAMPUS SELECTED CANDIDATES IN GATES COLLEGE GOOTY**

### **4.ADITYA BIRLA GROUP**

**Aditya Birla Group** is an Indian multinational conglomerate headquartered in Mumbai, Maharashtra, India.<sup>[4]</sup> It operates in 33 countries with more than 133,000 employees worldwide.<sup>[5]</sup> The group interests in sectors such as viscose staple fibre, metals, cement (largest in India), viscose filament yarn, branded apparel, carbon black, chemicals, fertilisers, insulators, financial services, telecom (third largest in India), BPO and IT services.

The Aditya Birla group is a diversified conglomerate with a total revenue of approximately US\$40 billion in year 2012.<sup>[2][6]</sup> The group was founded by Seth Shiv Narayan Birla. With a gross revenue of USD 40 Billion (in 2012) it is the third largest Indian conglomerate behind Tata Group with revenue of nearly USD 100 Billion and RIL with revenue of USD 67 Billion.

### **RECRUITMENT (ON CAMPUS): (12 MEMBERS)**

#### **LIST OF 12 STUDENTS SELECTED IN ADITYA BIRLA GROUPS**

1. RAKESH KUMAR REDDY
2. VISWANATH REDDY
3. MASTHANULLAKHAN
4. NAVEEN KUMAR REDDY
5. RAMCHANDRA REDDY
6. I.V.SIVA KUMAR
7. ANIL KUMAR REDDY
8. VISWEAWARIAH
9. NARASIAH
10. RAMAKRISHNA
11. ANIL KUMAR REDDY
12. SHAHOOL AHMAD

### **5.GETIT Info services (P) Ltd**



The company Established in 1986, GETIT Infoservices (P) Ltd pioneered Yellow Pages and later free-classifieds in India. GETIT focuses on bringing buyers and sellers together through information products and services. To users it offers high quality local search and classified services that can be accessed through any media – online, voice, mobile & print.

Alongside it helps local businesses grow by bringing quality customers and enquiries. GETIT facilitates local businesses to be present across all media and new social platforms and benefit from the same in a transparent and measurable manner while taking away their pain and pressure of keeping up with changing media and trends.

AWARDS: For two consecutive years - 2002 and 2003- GETIT was the winner of the Industry Excellence Award presented by YPIMA, USA. In 1997, GETIT, then known as M&N Publications, was awarded the Jammalal Bajaj Ethical Business Practice award, for fair business practices

#### **LIST OF JOBS:**

1. PROJECT DEVELOPER
2. OUTSOURCING EXECUTIVE
3. TECHNICAL EXECUTIVE

#### **JOB DESCRIPTION:**

- PROJECT IMPLEMENTATION
- E-MAIL FOLLOWUP
- PROJECT ANALYSIS

SALARY: 1.8 – 3.0 P.A

#### **RECRUITMENT (ON CAMPUS): (20 MEMBERS)**

#### **LIST OF 4 MEMBERS STUDENTS SELECTED IN ADITYA BIRLA GROUPS**

1. GIRISH KUMAR
2. MASTHAN ALIKHAN
3. U.V.RAVITEJA
4. Md.ISHAQ

## 6.MUTHOOT FINCORP

Muthoot Fincorp Limited, the flagship Company of the Muthoot Pappachan Group (MPG), is a finance company that caters to the financial needs of retail and institutional customers. We are registered with the Reserve Bank of India as a systemically important non-deposit taking non-banking finance company (NBFC) with a paid up capital of Rs 186.56 crores and a Net Worth of Rs 976.18 crores as on 31.03.2012.

At Muthoot Fincorp Limited, we are focused on providing a host of financial services. Our services comprise of a mix of retail offerings in the areas of gold loan & other loan products including Auto loans, Investment products, Insurance & Advisory Services.

We have been offering these services to our customers across India with a wide network of 3300 branches and expanding more.

We believe in three parameters when it comes to financial services delivery, i.e. people, process & technology. Heavy investments have been made in these three parameters, and we expect these would propel our progress as a global retail financial conglomerate.

### LIST OF JOBS:

#### 1. CUSTOMER SERVICE EXECUTIVE

### JOB DESCRIPTION:

- Should handle daily Branch Operations.
- Maintain good repo with exiting customer & acquire new customer.
- Interacting with customers on telephone and face to face.
- Explaining and cross selling of products and services of company.
- Support handling system when required to branch.
- Meeting customers to understand their needs
- Promotional activity

SALARY: 1.2 – 2.4 P.A

### **RECRUITMENT (ON CAMPUS): (10 MEMBERS)**

#### **LIST OF 10 MEMBERS SELECTED IN MUTHOOT FINCORP**

1. P.PRAGNITHA
2. B.YAMINI SAI THEJA
3. G.SUJANA
4. M.SIVA POJITHA
5. Md.ISAAQ

6. Md.ZAKEER
7. MASTHANULLAH KHAN
8. PAVAN KUMAR REDDY
9. Md.IMRAN KHAN
10. G.KHADAR BASHA

**RECRUITMENT 28<sup>th</sup> June 2013 (WALK-IN INTERVIEWS): (3 MEMBERS)**

**POSITION:**

**1. CUSTOMER SERVICE EXECUTIVE:**

**LIST OF 3 MEMBERS SELECTED IN MUTHOOTH FINCORP**

1. T.NAVEEN KUMAR REDDY
2. T.RAMA KRISHNA REDDY
3. U.VISWESWARIAH

**RECRUITMENT 20<sup>th</sup> JAN 2014 (OFF CAMPUS): (11 MEMBERS)**

**POSITIONS:**

**1. CUSTOMER SERVICE EXECUTIVE:**

**JOB DISCRIPTION:**

- ✓ Customer service,
- ✓ Operations,
- ✓ Revenue generation /Sales,
- ✓ Promotions/Marketing are the key responsibilities.

**2. Business support executive:**

**JOB DESCRIPTION:**

- ✓ Assisting on Bulk Pledges
- ✓ Immediate Takeover as BM/BIC/JH
- ✓ helping other departments like Audit, Operations and Sales

**Salary range:** 108000 – 144000 P.A.

**LIST OF 11 MEMBERS SELECTED IN MUTHOOTH FINCORP**

1. SYED JASMIN

2. S.RESHMA
3. SHAIK RESHMA
4. C.ESWAR REDDY
5. T.MUSTHAKHIM
6. P.VIJAYA LAKSHMI
7. T.VAMSI SRILAKSHMI
8. SHAIK SUMAYYA
9. P.V.SINDHU
10. SAI MANOJ
11. SPANDANA

**LIST OF TOTAL SELECTED STUDENTS IN ACEDAMIC YEAR 2011-2013**

| <b>S.NO</b> | <b>NAME OF THE STUDENT</b> | <b>NAME OF THE COMPANY</b> | <b>SALARY</b> |
|-------------|----------------------------|----------------------------|---------------|
| 1.          | P.PRAGNITHA                | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 2.          | B.YAMINI SAI THEJA         | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 3.          | G.SUJANA                   | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 4.          | M.SIVA POJITHA             | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 5.          | Md.ISAAQ                   | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 6.          | Md.ZAKEER                  | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 7.          | MASTHANULLAH KHAN          | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 8.          | PAVAN KUMAR REDDY          | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 9.          | Md.IMRAN KHAN              | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 10.         | G.KHADAR BASHA             | MUTHOOH FINCORP            | 1.2 – 2.4 P.A |
| 11.         | RAKESH KUMAR REDDY         | ADITYA BIRLA GROUPS        | 1.2 – 2.4 P.A |
| 12.         | VISWANATH REDDY            | ADITYA BIRLA GROUPS        | 1.2 – 2.4 P.A |
| 13.         | MASTHANULLAKHAN            | ADITYA BIRLA GROUPS        | 1.2 – 2.4 P.A |

|     |                      |                             |               |
|-----|----------------------|-----------------------------|---------------|
| 14. | NAVEEN KUMAR REDDY   | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 15. | RAMCHANDRA REDDY     | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 16. | I.V.SIVA KUMAR       | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 17. | ANIL KUMAR REDDY     | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 18. | VISWEAWARIAH         | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 19. | NARASIAH             | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 20. | RAMAKRISHNA          | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 21. | ANIL KUMAR REDDY     | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 22. | SHAOUL AHMED         | ADITYA BIRLA GROUPS         | 1.2 – 2.4 P.A |
| 23. | GIRISH KUMAR         | GETIT Info services (P) Ltd | 1.8 – 3.0 P.A |
| 24. | MASTHAN ALIKHAN      | GETIT Info services (P) Ltd | 1.8 – 3.0 P.A |
| 25. | U.V.RAVITEJA         | GETIT Info services (P) Ltd | 1.8 – 3.0 P.A |
| 26. | Md.ISHAQ             | GETIT Info services (P) Ltd | 1.8 – 3.0 P.A |
| 27. | T.NAVEEN KUMAR REDDY | MUTHOOOTH FINCORP           | 1.2 – 2.4 P.A |
| 28. | T.RAMA KRISHNA REDDY | MUTHOOOTH FINCORP           | 1.2 – 2.4 P.A |
| 29. | U.VISWESWARIAH       | MUTHOOOTH FINCORP           | 1.2 – 2.4 P.A |

**LIST OF TOTAL SELECTED STUDENTS FROM ACEDAMIC YEAR 2014**

|    |              |                   |                 |
|----|--------------|-------------------|-----------------|
| 1. | SYED JASMIN  | MUTHOOOTH FINCORP | 1.08 – 1.44 P.A |
| 2. | S.RESHMA     | MUTHOOOTH FINCORP | 1.08 – 1.44 P.A |
| 3. | SHAIK RESHMA | MUTHOOOTH FINCORP | 1.08 – 1.44 P.A |

|     |                    |                  |                 |
|-----|--------------------|------------------|-----------------|
| 4.  | C.ESWAR REDDY      | MUTHOOTH FINCORP | 1.08 – 1.44 P.A |
| 5.  | T.MUSTHAKHIM       | MUTHOOTH FINCORP | 1.08 – 1.44 P.A |
| 6.  | P.VIJAYA LAKSHMI   | MUTHOOTH FINCORP | 1.08 – 1.44 P.A |
| 7.  | T.VAMSI SRILAKSHMI | MUTHOOTH FINCORP | 1.08 – 1.44 P.A |
| 8.  | SHAIK SUMAYYA      | MUTHOOTH FINCORP | 1.08 – 1.44 P.A |
| 9.  | P.V.SINDHU         | MUTHOOTH FINCORP | 1.08 – 1.44 P.A |
| 10. | SAI MANOJ          | MUTHOOTH FINCORP | 1.08 – 1.44 P.A |
| 11. | SPANDANA           | MUTHOOTH FINCORP | 1.08 – 1.44 P.A |